

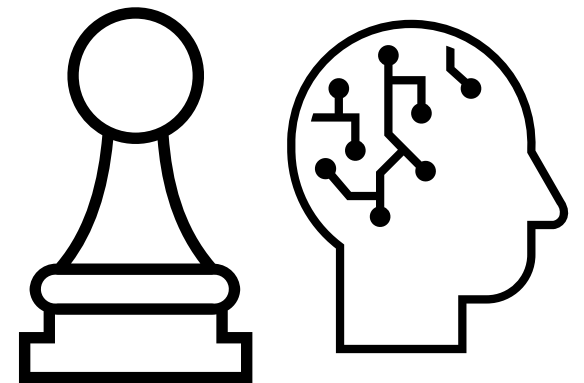
# From Checking it Out to Checkmate

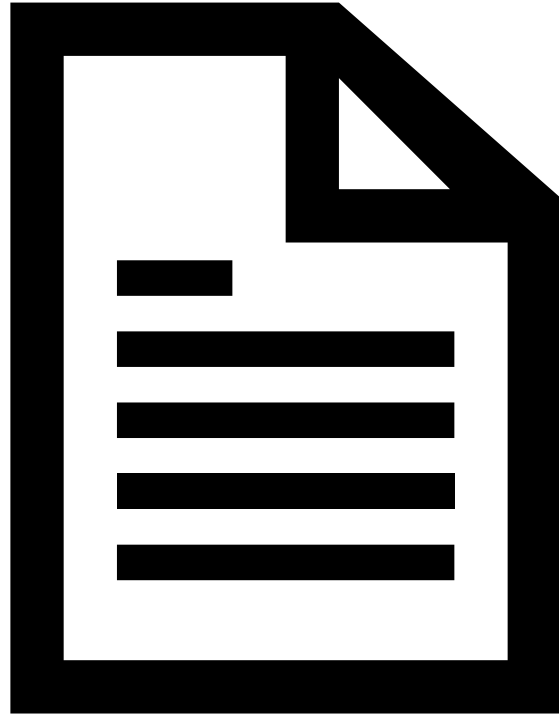
The Immediacy of the Endgame for AI in Litigation

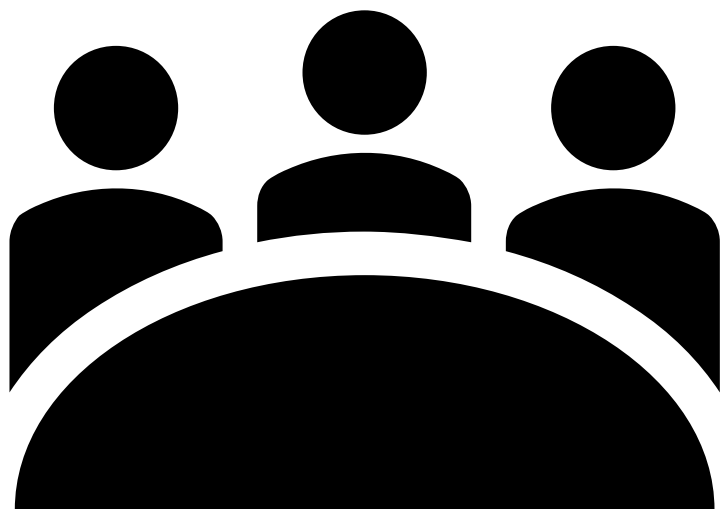
SOLID West

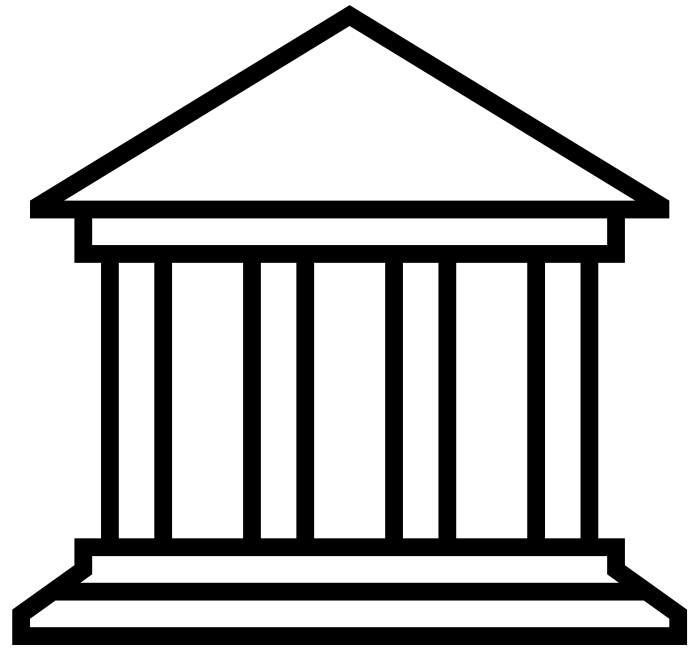
John Brewer

Chief Data Scientist, HaystackID





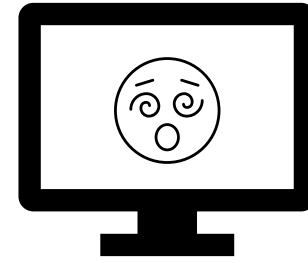




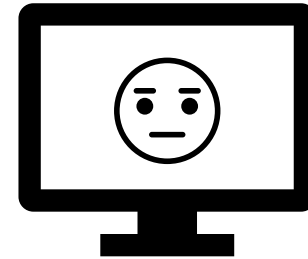




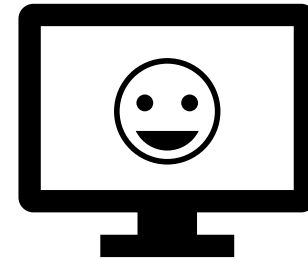
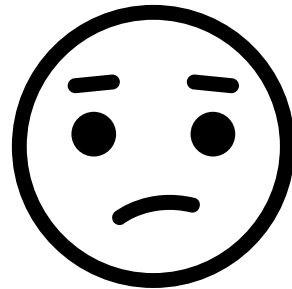
1950's



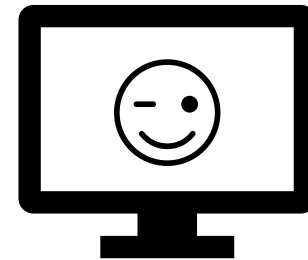
1980's



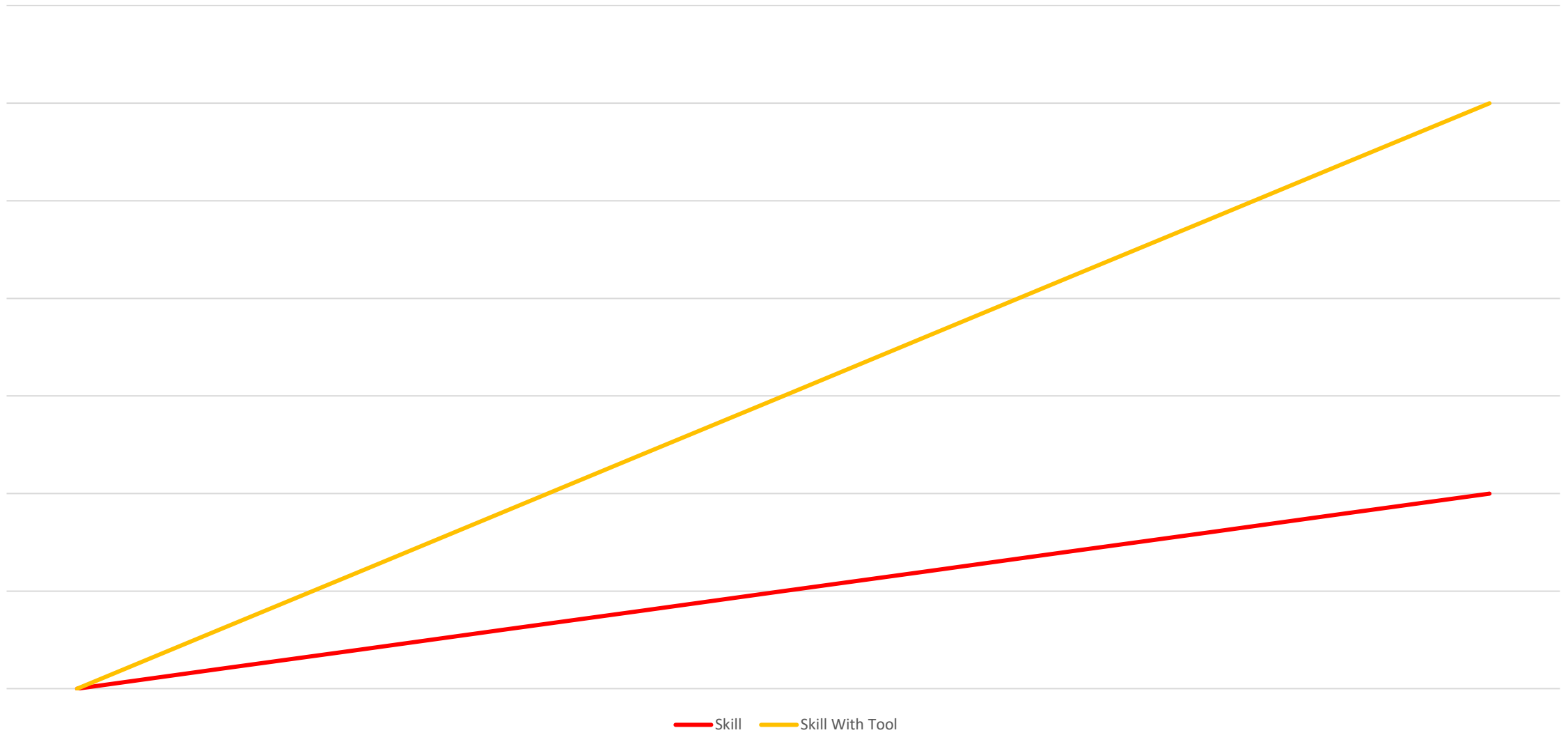
1996



**2005**

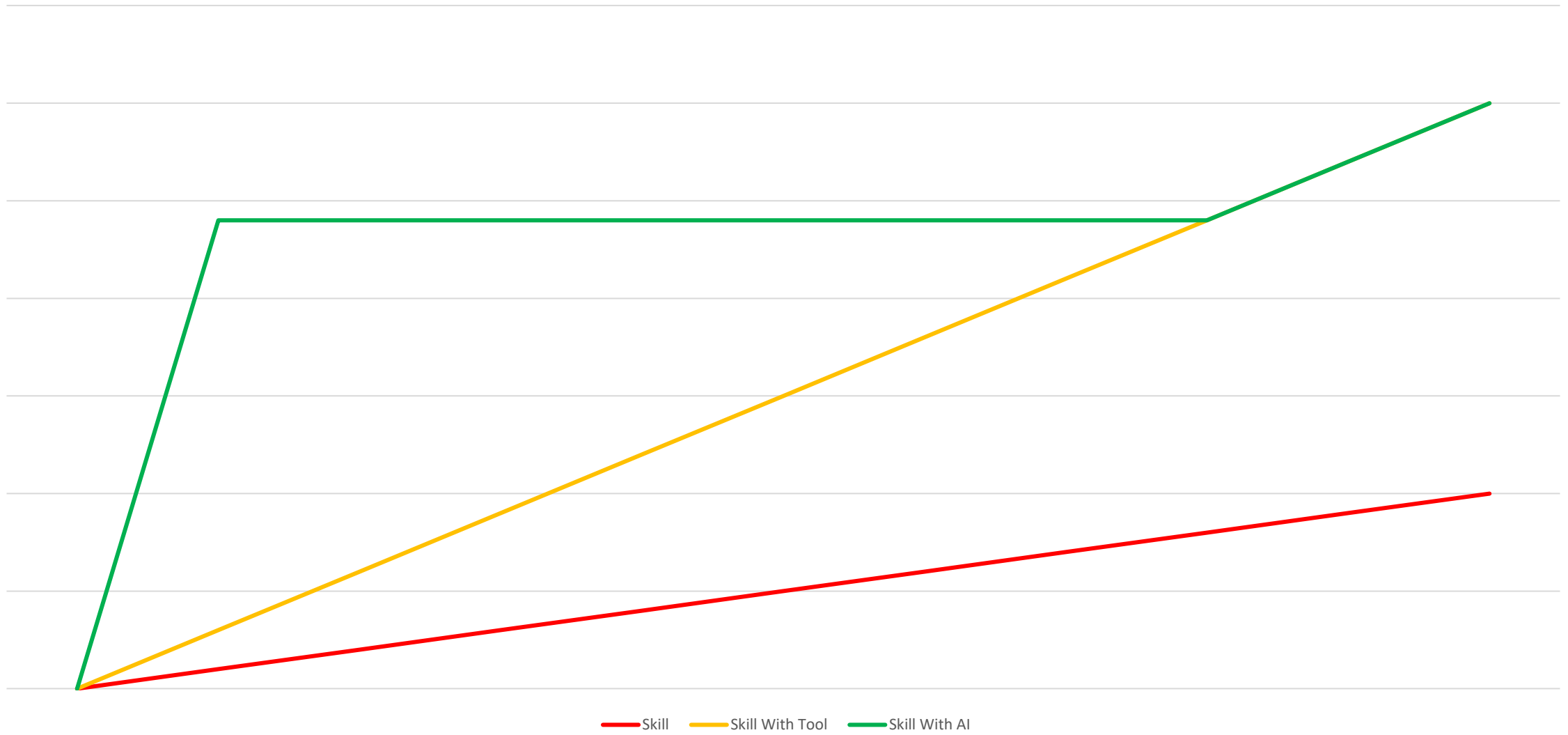


### Effectiveness with Conventional Tools (Force Multiplier)

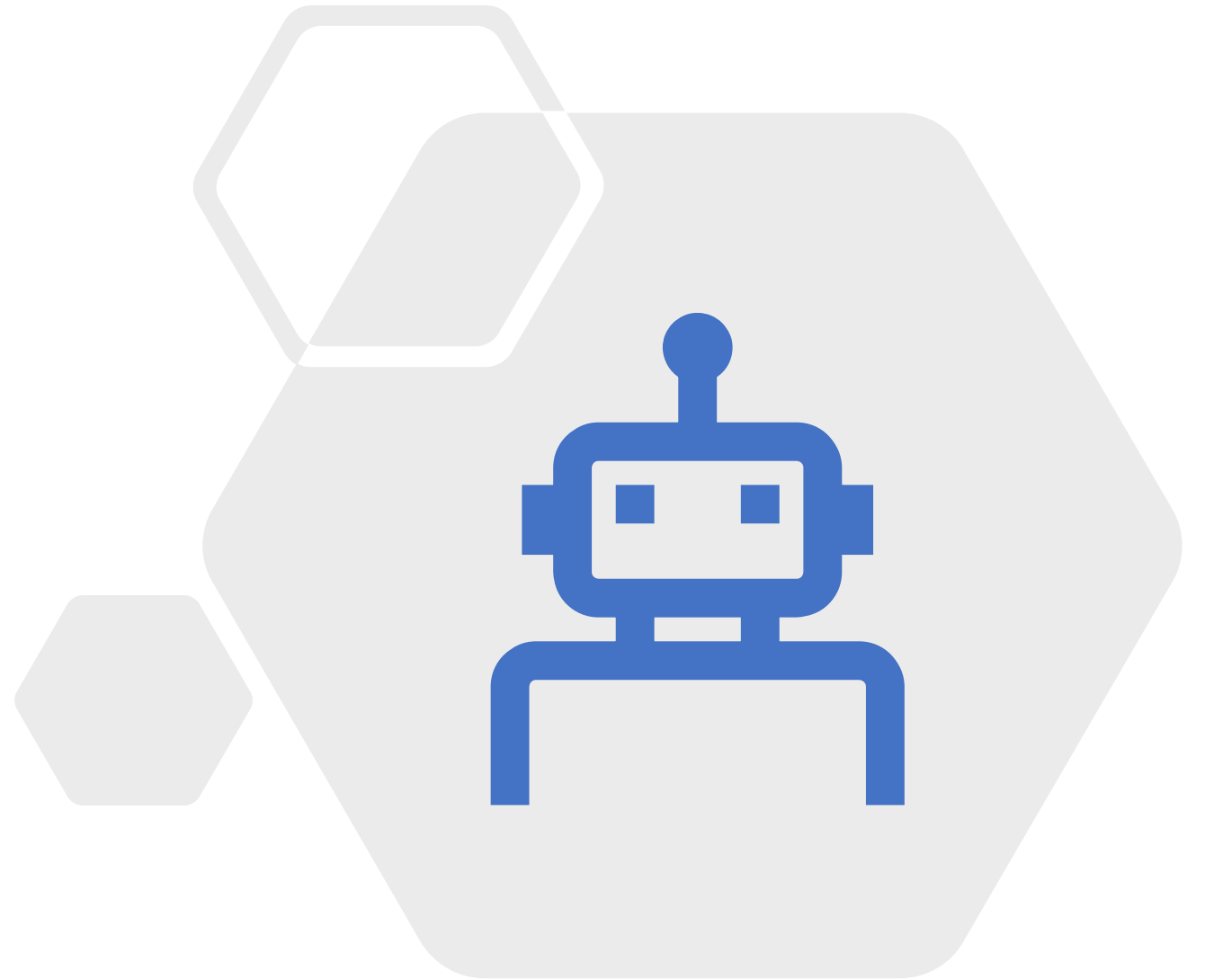




Effectiveness with AI Tools (Floor)



Should we let  
attorneys use  
advanced AI?



Should we let  
attorneys NOT  
use advanced AI?

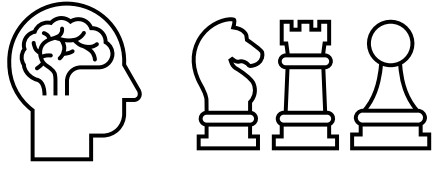


56DECFA4E2CC2?86?E? @7 36?:8 E96 5:C64E 2? 366?4JE@49C@?7 3 86?6 2?5 E96 AC6D6?46 @7 9?6 DEC6AD:CC9?36  
A9J=@86?76E:4 DEF5:6D], a. %96 =2E6C DA=:E 492?86[9 E96 =6>FCD[ 252A:7?C>?J 9?6 8:G6? C:D6 E@  
4?D6CG2E:G6 6DE:>2E6D @7 d\_ E@edd >D J 7?C E96 H?F=5 36 DFAAC?E:6 D F256C >?86 4?D6CG2E:G6 6DE:  
24EF2==J DF3?DD:=D 5?E:78 E@ E96 {2E6 !=6:DE@46?}, a. ~? 5:G6C86?46], w@H6G6C[ E96 0=56DE =6>FC 7?D:=D ?  
366? :D:=2E65 D:746 :E 3C<6 2H2J 7C?> 62DB6C? p7C:42 46 A2CE @7 E96 DFA6C4@?B:2?6E v?5H22? E96  
ac. :7:746 2?46DEC2= =6>FCD 2C6 E9?F89E E@ 92G6 @C:8?:E96:C W?e\_>J2X[ p?B2C4E:42 W?g\_`\_h\_>J2X], ab., ac. :7:746  
ADD65 E96 IRK2>3:BF6 r92???=[ 2 566A 492??=?@36EH66? A?DD6D2E65 :? p7C:42 2?C?F?5 ea E@ ed >J2[ E96 J H?F=5 92G6  
: :D D9?CE[ 2?5 E96 2C>D 2C6 D=:8?E-J =@?86C E92? E964?@ECC@?> 2 E66E =:>3 J 2? =7?C 766E =:<6 2 D=@H>@G:78 D=@E9] %96 E2:  
3642>6 6IE:74E =6DD E92? EH@ E9?FD2?5 J62CD 28@ {6>FCDJX=68D] p =:76 C6DE@C2E:@? @7 q232<@E:2 C25?7:-2: [ 2 D=@E9 =6>FC E92E  
C H2J E@ [25282D42C], h., b'. %96:C 5:G6CD:EJ :? 3@E986?6E:492G6 252AE65 E@ 7:==>2?J @A6? 64@=@:42= ? :496D D:746 >2<:78 E96C  
?>6JD 2?5 2A6D 7?F?5 6=D6H96C6 :? E96 H?C=5], a. %2?8:7DA643692G:@C 2?5 >@CA9@=8J W@FEH2C5 2AA62C2?46X C:G2=D E92E @7 E96 >?<6JD 2?5 2A6D  
H?C=SVD D>2==6DE AC:>2E6[, ba. E@ E96 C646?E=J 6IE:74E `e\_` 8 :? D:K6 7C?> E96 b\_ 8 W` ] @KX [252?6 q6CE96VD >@FD6  
5:G6CD6 7?C>D @7 =@4@?E:@[ G2CJ:78 =6G6=D @7 D@4:2= =6>FC a\_ <8 Wbd\_`\_cc\_ =3X pC4926@?5C:D 7?@E@?@E: [, bb. =6>FCD  
6>FCD -24< 2?J D92C65 EC2:ED E92E >2<6 E96> DE2?5 @FE 7C?> 4?@>A=6I:EJ[ 2?5 F?:BF6 252AE2E:@?D E96 =@42= 4:=2E6], h., bc. [6>FCD -24<  
E9E @ 92G6 8:G6? C:D6 E@ E9C66 @E96C C6=2E:G6=J 4?@>@? >2E6DtIEC6?6 C6D@FC46 =:>:E2D:7?D 2?5 D62D@?2= 3C665:78 2C6 2=D@ E9?F89E  
2?6->2=6 4?@>A6E:E:@? 7?C >2E6D :?G@=G:78 =@H =6G6=D @72AA62C2?46X EC2:EdI 76?>2=6 D@4:2= 5@?:2?246 [ D6IF2=?>@?@>CA9:D] [ 2?5 >2=6->2=6  
E96 7?C6DEd E@ C:46 A255:6D 2?5 8C2DD=2?5 E9C@F89 D=2D9\2?5 24C@DD E96 :D=2?5], b'. w@H6G6C[ 62C=J D6BE =6CD BF:4<?J 4?@G6C65  
2AAC@I:>2E6=J `T @7 E96 :D=2?5VD 2C62[ Oe\_ [\_\_ <a Wab[ [\_\_ \3FC? 28C:4F=EFC6 W<?@H? =@42=J 2D EGJX[ G6DEC:4E:78 =6>FCD  
[ H96C6 AC64:A:E2E:@? 2?5 7=@C2= 5:G6CD:EJ 2C6 2=D@ 2E @?46DB >:X], bf. %52J[ E96 5:G6CD:EJ 2C6 2=D@ 2E @?46DB >:X], bf. %52J[ E96  
6 25G6CD:EJ[ 923:E2E 56DECFA4E:@? 2?5 9F?E:78 92G60e492C24E6CE96:C 9:896DE], a. s6DA:86 E96:C 252AE2E:@?D 7?C H62E96C:78  
EJ 92D 5:?:D965 [ H:89 E96 C646?E 6IE:74E:@? @7 2E =62DE C6DF=E65 :? =6>FC A@AF=2E:@?D 564=:?:78 D92C=:J[ 2?5 E96:C 5:G6CD:EJ  
DF3?DD:= =6>FCD] |@DE @7 E96 2AAC@I:>2E6=J `DA64:6D 2? `f DA64:6D :? 6:8?E 86?6C2[, b'. , bb., bc. <?H? 4@=64E:C6=J 2D E96 DF3?DD:= =6>FCD]  
EC6?75D 492?86[ 6IE:74E:@?D 2C6 =:<6=J E@ 4?@?E:F6], bh. &? 5 DF3DA64:6D @7 =6>FC 2C6 6:E96C E962E6?65 C 6?52?86C65 @?  
@?=J 3J C646?E @C DF3?DD:= =6>2?:D [ E96J H6C6 >@56C? =6>FC E=: =6>FC A@AF=2E:@?D 564=:?:78 D92C=:J [ 2?5 E96:C 5:G6CD:EJ  
C66 =2C86C E92? E96 6IE2?E W=:G:78X 7?C>D [ D@>6 H6:89:78 2D E9?D6 D66? :? E96:C =:G:78 C6=2E:G6D], b'. p== `f 6IE:74E =6>FCD H6C6 @746 A2CE @7 E96 C:49  
5FC:78 E96 52J], c\_. )@E @?=J H6C6 E96J F??:<6 E96 =:G:78 7?C >F49 2D a\_ <8 Wcc\_ =3X[, a. 2?5 2C6 E9?F89E E@ 92G6 366? 24E:G6 5FC:78 E96 52J], c\_. )@E @?=J H6C6  
7@ @ED E92E 6:E96C 7@ =@786C 6I:DE @C 2C6 ?@H =67E F?DFAA@CE =6>FCD [? 3@E9 D:K6 2?5 2AA62C2?46 [ E96 J 2=D@ 7:==>2?J @A6? 64@=@:42= ? :496D E92E @?  
@7 =6>FC D:K6D], c\_. J62CD]2?J @A6? 64@=@:42= ? :496D D:746 H?E @? [25282D42C 5FC:78 E96 >5\ hf\_D 176=5 DEF5:6D C6DF=E65 :? =6>FC  
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E96:C >:I @7 2?46DEC2= 492C24E6C:DE:4D 2?5 EC256DECFA4E:@?@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6 4?@ECC@?>@C6  
6G@=G65 @A66G6C [ 25282D42C 5FC:78 E96 >5\ hf\_D 176=5 DEF5:6D C6DF=E65 :? =6>FC AC@G:565 C6D62C49 @AA@CF?E:6D F?56C?@?DF?56CDE2?5:78 @7 E96D6 AC:>2E6D @?

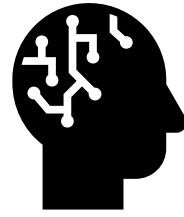
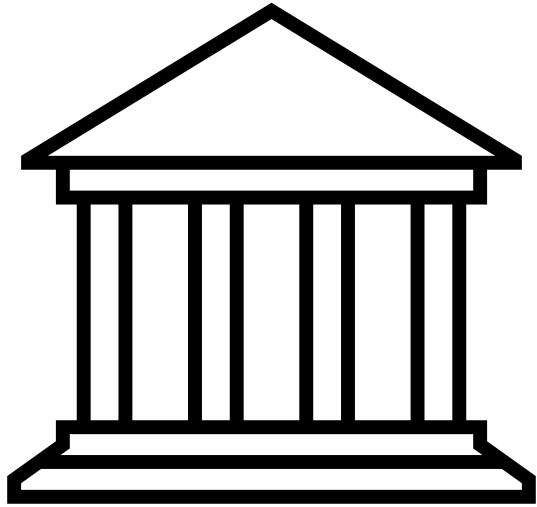


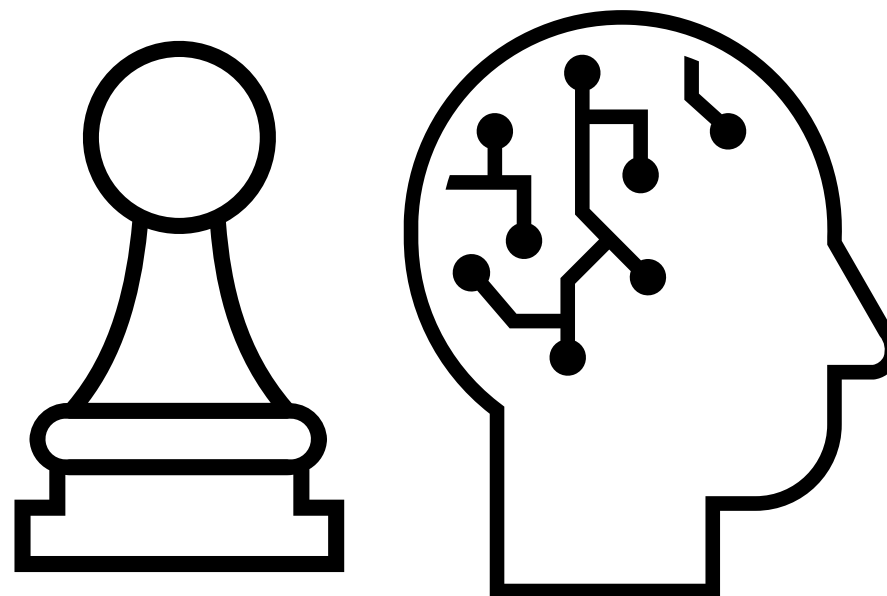
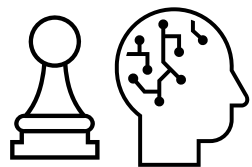


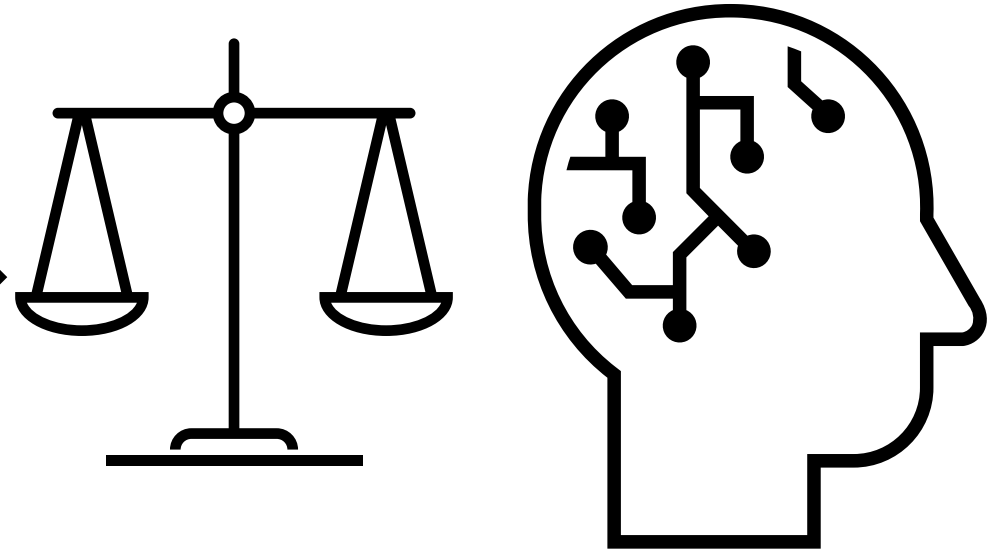
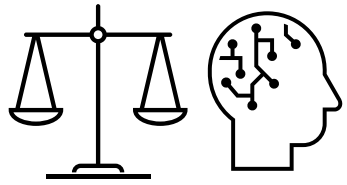












# Thank You

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