



In-House Counsel Toolkit: Skills and Strategies

- Fall 2023 inaugural course, 25 students, mix of 2L and 3L
- **Hypothesis:** Students would benefit greatly from learning in-house legal and business skills from in-house legal leaders
- **Course Objectives:** purposefully broad, including roles and responsibilities, communication and negotiation, leadership, and core business principles

SOLID SF: February 2024

LEXLAB

Career Growth as an In-house Lawyer: Micki Nute & Zabrina Jenkins

Key Differentiators

How does
your client
measure
success?

Skills to Thrive

Get out of
your comfort
zone.

Career Progression

It's a jungle
gym,...
not a ladder!

Navigating Cybersecurity and Privacy Risks: Kerry McLean, Elise Houlik and Randall Cook

What Is Important to In-House Counsel

Balancing stakeholders within the data ecosystem, understanding privacy and cyber risks, regulatory environment

Practical Experience to Understand In-House Role

Student teams role play a business scenario to identify, understand and balance potential privacy and cyber issues related to regulation, customer expectation and risk

What is Unique About In-House Counsel

Students understand the unique role of in-house counsel - helping the business take the right risks in service to achieving a business goal

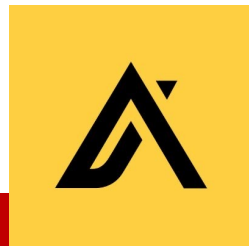
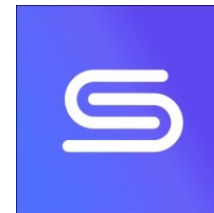
Results

Final Exam results showed:
Experiential Learning is KEY

Overwhelmingly positive feedback

Rave reviews for the practicality of
the content and the legal leaders as
guest professors

*“This kind of exposure was
invaluable to me and future
students.”*



Help Build the Toolkit

- Be a Guest Professor at our next course (*Spring 2025*)
- Host an intern or extern through the UC Law SF programs
- Encourage your team members to mentor law students or invite them into the office
- Provide networking opportunities



Thank You!



Kerry McLean

General Counsel

Intuit



Micki Nute

Head of Legal
Operations, Chief of Staff

Pure Storage



Drew Amerson

Lex Lab Director



**Samantha
Villanueva-
Meyer**

Strategic Advisor