



The LegalTech Fund

Presentation to SOLID

September 25, 2025

CONFIDENTIAL



HELLO

MY NAME IS

Zach

ttf



70+

Investments

2

Funds

Our platform reaches the entire legaltech industry.

50K+
Reach



The LegalTech Fund



Not the best legal tech conference this year, mind you, but the best ever. – BOB AMBROGI, LAWSITES



The LegalTech Fund

<https://www.legaltech.com>

LegalTech | The LegalTech Fund | Legal technology investors

Partnering with companies transforming the world of law. We bring the world's most forward-thinking entrepreneurs and experts together to accelerate innovation...



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“We always
overestimate the change
that will occur in the
next two years and
underestimate the
change that will occur in
the next ten.”

- *Bill Gates*



2012: The First Bite of the Apple

Meet the iPhone 4S's Siri, Apple's secretary you can fit in your pocket

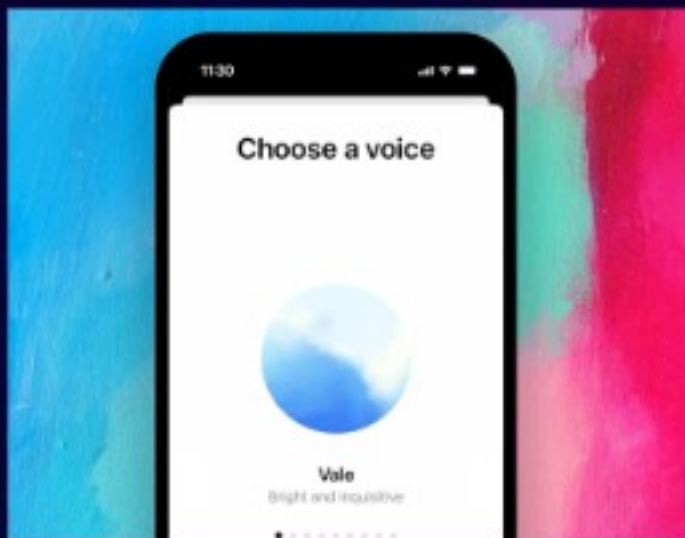
The iPhone 4S contains the answer to your prayers if you're too busy to send a text or perform an online search



2014: The Echo Chamber



2024: The Yes Man



The New Social Contract

AI companions are the final stage of digital addiction, and lawmakers are taking aim

Designed to be the perfect person—always available, never critical—AI companions are hooking people deeper than social media ever could. They make the attention economy look like a relic.

By James O'Donnell

April 8, 2025

“1% of young adults claim to already have an AI friend, yet 10% are open to an AI friendship. A much higher share of young adults (25%) believe that AI has the potential to replace real-life romantic relationships.”

The Age of Know



Voice Search Adoption

49% of U.S. consumers use voice search for shopping.



Digital Voice Assistants

8.4 billion digital voice assistants are active worldwide in 2024.



Spending Increase

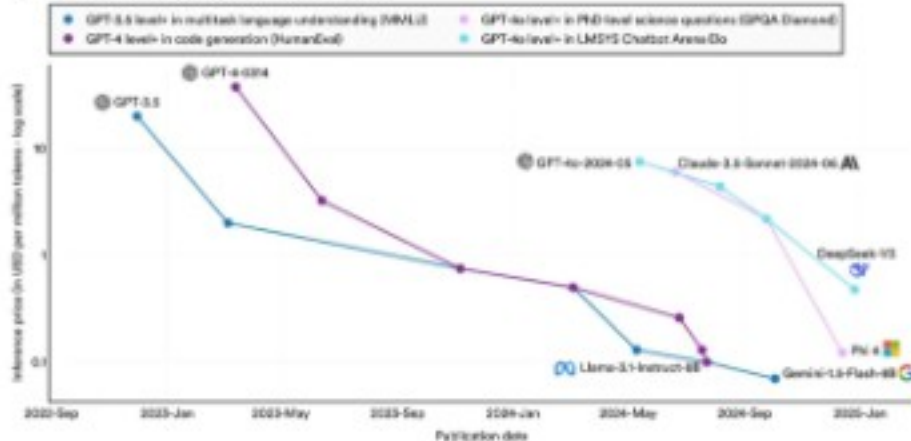
~17% average consumer's weekly spending increased after adopting voice AI on Alibaba.

Three Real Drivers of Change

1. Tech Advances Create New P&L

Inference price across select benchmarks, 2022-24

Source: Spoch AI, 2025; Artificial Analysis, 2025 // Chart: 2025 AI Index report



Mick Tunley

@mickatunley

Follow



This week, ChatGPT is on track to reach 700M weekly active users — up from 500M at the end of March and 4x since last year. Every day, people and teams are *earning, repairing, and solving* harder problems. Big week ahead. Grateful to the team for making ChatGPT more useful and delivering on our mission so everyone can benefit from AI.

9:06 AM · Aug 4, 2023 · 866.4K Views



420



588



9.0K



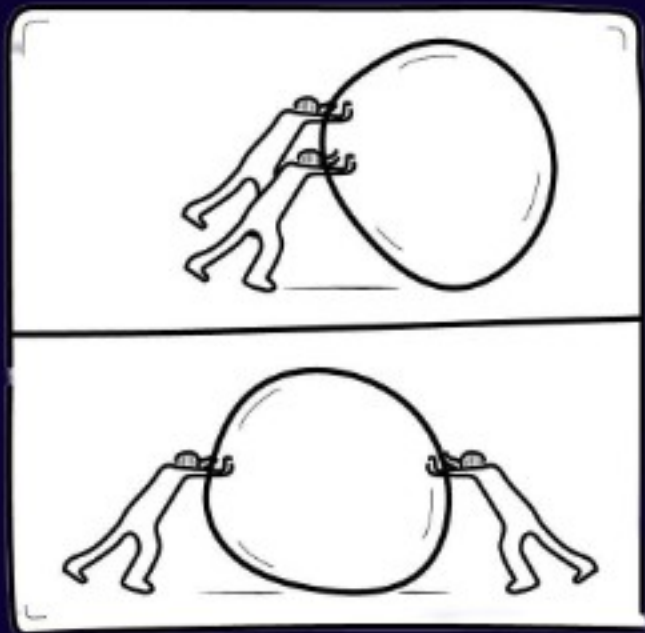
1.5K



Legal AI Startup Harvey Hills \$100M ARR and \$5B Valuation in Three Years

Aug 16, 2023 · 11:11 AM

2. Kill Bad Friction, Retain Good Friction



3. Ten Cheap Shots On Goal

The 'shadow AI economy' is booming: Workers at 90% of companies say they use chatbots, but most of them are hiding it from IT



BY NICK LICHTENBERG
FORTUNE INTELLIGENCE EDITOR

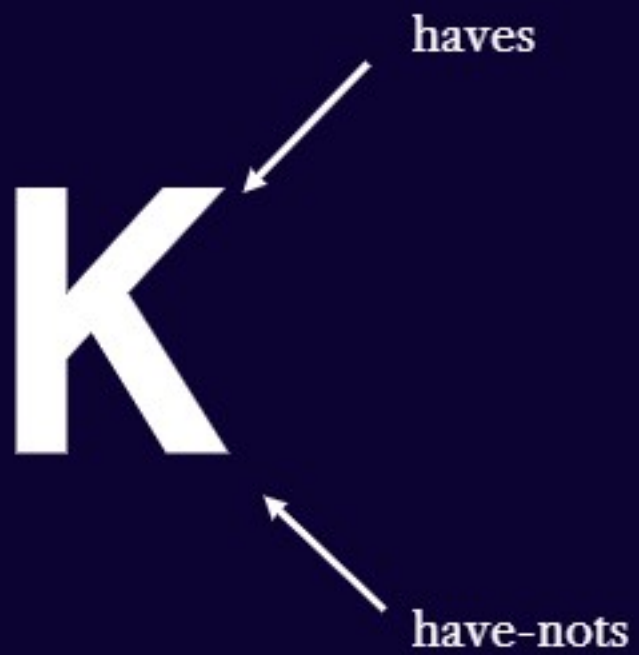
August 10, 2025 at 9:00 AM EDT



“Innovation is a process of failing fairly regularly.”

- Andrew McAfee, MIT Scientist

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The Tweet That Changed Everything





The LegalTech Fund

Thanks.

Zach Posner

zach@legaltech.com

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